

## 2 Convenient Options: School Year Rental or Monthly Rent-to-Own

### Program Information

- FREE summer rent for school year contracts renewed prior to June 30th
- FREE reservations for upcoming school year
- FREE repairs for instrument for duration of contract
- FREE essential maintenance products included with each instrument

### Free Service

- All instruments are professionally cleaned, tested and in excellent playing condition
- Mouthpieces are thoroughly disinfected and wrapped
- We will maintain your instruments in good playing condition for the duration of your rental

### Purchase Options

- 50% of your rental payments over the first two years may be applied towards the purchase of your instrument.
- For all new school year rentals, 100% of payments will be applied to purchase price if purchased prior to Jan. 31, 2012.
- 100% of Rent-to-Own payments apply to the rent-to-own price\*

### Instrument Return

- The contract will be cancelled upon return to any Long & McQuade location if payments are current.

\*prices vary on make/model/age of instrument

## REGISTER FOR LESSONS TODAY!

Over the years, we've come to love the 'not so quiet' quiet times.



- Private lessons on all instruments in fully equipped studios.
- Professional, skilled instructors make learning fun.
- Convenient lesson times to accommodate even the busiest schedules.
- Lessons customized to the goals of each individual student.
- RCM exam preparation, recital and ensemble opportunities.
- No registration fees.

## BRITISH COLUMBIA

**ABBOTSFORD\***  
2506 Clearbrook Rd, V2T2Y2  
T: 604.556.3838 F: 604.556.3832  
abbotsford@long-mcquade.com

**CHILLIWACK\***  
45450 Luckakuck Way, V2R 3P4  
T: 604.858.2996 F: 604.858.9551  
chilliwack@long-mcquade.com

**COURTENAY\***  
1170 Cliffe Ave, V9N 2K2  
T: 250.334.4885 F: 250.338.2865

**KAMLOOPS\***  
955 Lorne St, V2C 1X1  
T: 250.828.2234 F: 250.374.3113  
kamloops@long-mcquade.com

**LANGLEY\***  
207 - 6339 200th St, V2Y 1A2  
T: 604.530.8704 F: 604.530.8725  
langley@long-mcquade.com

**NANAIMO\***  
6324 Metral Dr, V9T 2L8  
T: 250.390.4771 F: 250.390.4732  
nanaimo@long-mcquade.com

**NANAIMO\***  
620 Comox Rd, V9R 3J3  
T: 250.753.6299 F: 250.753.6233  
nanaimosouth@long-mcquade.com

**NORTH VANCOUVER\***  
1363 Main St, V7J 1C4  
T: 604.986.0911 F: 604.986.3119  
northvan@long-mcquade.com

**PORT COQUITLAM\***  
1360 Dominion Ave, V3B 8G7  
T: 604.464.1011 F: 604.464.1109  
poco@long-mcquade.com

**PRINCE GEORGE**  
356 George St, V2L 1R3  
T: 250.563.0691 F: 250.563.0671  
princegeorge@long-mcquade.com

**RICHMOND\***  
6760 No. 3 Rd, V6Y 2C2  
T: 604.270.3622 F: 604.270.3604  
richmond@long-mcquade.com

**SURREY\***  
13785 - 104th Ave, V3T 1W6  
T: 604.588.9421 F: 604.588.9420  
surrey@long-mcquade.com

**VANCOUVER\***  
368 Terminal Ave, V6A 3W9  
T: 604.734.4886 F: 604.736.4321  
vancouver@long-mcquade.com

**VICTORIA\***  
756 Hillside Ave, V8T 1Z4  
T: 250.384.3622 F: 250.384.0716  
victoria@long-mcquade.com

## ALBERTA

**CALGARY**  
105 - 58th Ave SW, T2H 0A4  
T: 403.244.5555 F: 403.229.9682  
calgary@long-mcquade.com

**EDMONTON**  
10204 - 107th Ave, T5H 4A5  
T: 780.423.4448 F: 780.425.6623  
edmonton@long-mcquade.com

**EDMONTON SOUTH**  
9219 - 28th Ave NW, T6N 1N1  
T: 780.432.0102 F: 780.432.8122  
edmontonsouth@long-mcquade.com

**GRANDE PRAIRIE**  
9826 - 100th Ave, T8V 0T8  
T: 780.532.8160 F: 780.538.1649  
grandeprairie@long-mcquade.com

**LETHBRIDGE**  
323 - 8th St South, T1J 2L5  
T: 403.380.2130 F: 403.380.6114  
lethbridge@long-mcquade.com

## SASKATCHEWAN

**REGINA**  
1445 McIntyre St, S4R 8B5  
T: 306.569.8501 F: 306.525.0132  
regina@long-mcquade.com

**SASKATOON**  
721 - 43rd St East, S7K 0V7  
T: 306.664.1966 F: 306.652.3032  
saskatoon@long-mcquade.com

## MANITOBA

**WINNIPEG**  
651 Stafford St, R3M 2X7  
T: 204.284.8992 F: 204.452.2303  
winnipeg@long-mcquade.com



\* Authorized Yamaha  
band instrument dealers

# SCHOOL BAND RENT AND RENT-TO-OWN PROGRAM 2011 - 2012



 **Long & McQuade**  
MUSICAL INSTRUMENTS   
l o n g - m c q u a d e . c o m

Instrument		School Year from	Rent-to-own New monthly from	Rent-to-own Used monthly from	
<b>FLUTE</b>	Premium	140	22	17	
	Standard	99	16	13	
<b>CLARINET</b>	Premium	140	22	17	
	Standard	99	16	13	
<b>ALTO SAX</b>	Premium	295	49	37	
	Standard	220	34	27	
<b>TENOR SAX</b>	Premium	350	59	44	
	Standard	260	43	34	
<b>TRUMPET</b>	Premium	150	25	19	
	Standard	115	23	17	
<b>TROMBONE</b>	Premium	150	25	19	
	Standard	115	21	16	
<b>Piccolo</b>		140	28	22	
<b>Oboe</b>		275	56	42	
<b>Bass Clarinet</b>		330	64	48	
<b>Baritone Sax</b>		835	139	104	
<b>French Horn</b>		185	37	28	
<b>Baritone/Euphonium</b>		180	34	26	
<b>Tuba</b>		460	87	65	
<b>Bell/Snare Kit</b>		89	12	9	
<b>5 Piece Drumset</b>		165	32	27	
<b>Electric Guitar w/Amp</b>		74	26	22	
<b>Bass Guitar w/ Amp</b>		119	27	23	
<b>Acoustic Guitar</b>		60	11	9	
<b>Digital Piano</b>		265	56	45	
<b>Violin</b>		99	15	14	
<b>Viola</b>		105	19	14	
<b>Cello</b>		199	43	34	
<b>Bass</b>		495	94	75	

**Premium:** newer used instruments that include brands such as Bach, Selmer and Yamaha.

**Standard:** newer used instruments that include brands such as Jupiter, Gemeinhardt and Eastman, as well as older premium instruments.

#### ALSO AVAILABLE TO RENT

Alto flutes, bass flutes, Eb soprano clarinets, Eb alto clarinets, piccolo trumpets, bassoons, Eb/D trumpets, pro woodwind mouthpieces and instrument amplifiers.

Rates depend on brand, condition and availability.

100% of payments are applied to the rent-to-own price.

All prices are subject to change without notice.

Rates do not include taxes.

#### Accessory Checklist



✓ **Instrument Care Kits**  
\$8.99 to \$12.99



✓ **Music Folders**  
from \$0.99



✓ **Tuners**  
from \$19.99



✓ **Reeds**  
from \$16.99/box



✓ **Music Stands**  
from \$10.99



✓ **Metronomes**  
from \$17.99



✓ **Reed Guards**  
from \$3.99/2 pack



✓ **Manuscript Books**  
from \$1.95

**\$1**

#### Instrument Protection Coverage

For just \$1/month, Long & McQuade will cover the full value of the instrument in case of loss, theft or damage, for the duration of the rental or rent-to-own contract. If the option is not taken, you are responsible for 25% of the selling price if the instrument is destroyed, lost or stolen.



**Long & McQuade**  
MUSICAL INSTRUMENTS  
long-mcquade.com

Where the Music Begins!

ae  
ANDREAS  
EASTMAN

Gemeinhardt

YAMAHA

Bach

JUPITER

Selmer

KING

Schoenbach

BUFFET  
DOMPNIER  
PARIS

STENO

QUALITY INSTRUMENTS • RENT-TO-OWN PROGRAMS • \$1 PER MONTH INSTRUMENT PROTECTION COVERAGE • CONVENIENT PAYMENT OPTIONS